

## **ENTERPRISE STORAGE STACK**

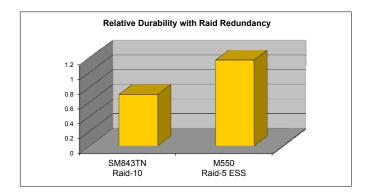
## ESS Can Radically Reduce Cost of Building Moderate Duty Storage Appliances

**This catalog sheet** compares the relative performance and cost of using Enterprise media together with generic Linux Raid versus using Commercial grade media with ESS.

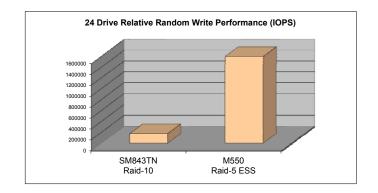
**The Samsung SM843TN** is a well respected Enterprise SSD. The 843TN is built with 20,000 erase cycle endurance Flash, six times the endurance of Flash commonly used in Commercial grade SSDs. Samsung advertises that the 843TN will accept at least 1.4 overwrites per day for five years if used in random write mode. Samsung 843TN drives are affordably priced. At Google shopping, 960GB drives cost as little as \$1,028.

**The Crucial M550** is a widely used and well built Commercial grade SSD. The M550 is built with 3,000 erase cycle endurance Flash and has wear amplification of about 8:1 when used in a native Linux setting. Accordingly, in native use it can only support about 0.21 overwrites per day. As such the M550, when used with Native Linux, is not suitable for Enterprise use except in very light duty or read-intensive scenarios. With ESS, gross wear amplification is eliminated. Crucial M550 drives are affordably priced. 1 terabyte drives cost as little about \$495.

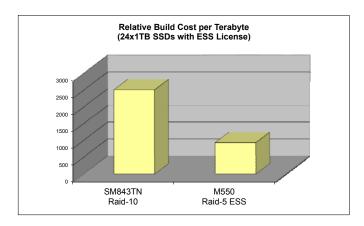
**Enterprise Storage Stack** is a block filter which converts randomly written IO into atomic FIFO linear writes bounded on both erase block and Raid-stripe boundaries. Intrinsic wear amplification is typically <1.3:1. ESS is also extremely fast. Writes occur at the linear write speed of the device, which is about five times the random write speed of the device. When used with a Raid-set, the advantages of ESS increase. Because ESS writes only linearly, it avoids the 2x raid amplification inherent in both Raid-5 and Raid-10, reducing raid amplification to 1/(n-1). In large 24 drive arrays, ESS can almost halve wear, and more than halve it for high security Raid-6 sets.



24 843T SSDs, managed by Linux Raid-5 will only write 30,000 IOPS – too slow for practical use. The same media, managed by Linux Raid-10, will deliver 180,000 write IOPS. But the ESS managed Raid-5 set of 24 SSDs will deliver far in excess of a million write IOPS.



But what is most compelling, as the following table shows, is that while ESS delivers more durability in terms of total writes per day as well as radically greater random write speed, ESS delivers these capabilities in our basic topology at significantly lower total cost ... reducing manufacturing costs per terabyte almost 70%.



The possible cost savings and benefits do not end with our basic engine.

**Our Enhanced Engine** adds a number of both useful and cost-saving capabilities.

On the durability side, these include checksums and micro stripes. Checksums assure that all read and written data is correct, while micro stripes permit the intelligent repair of damaged data. These durability elements enhance durability elements already present in the basic product, such as the soundness of never overwriting existing data, and of writing FIFO to assure data continuity.

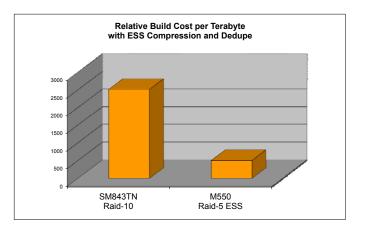
**ESS's deduplication and compression** engine is designed to create space efficiencies real time. The entire advanced engine, including appropriate compression and deduplication, normally writes at levels above a million IOPS.

Similarly, the advanced engine uses a virtual memory approach to reduce the amount of RAM required, and conversely to permit the construction of very large systems. With enhanced ESS, it is possible to build systems addressing a hundred terabytes of physical Flash, with logical addressing approaching a petabtye.

Compression commonly increases physically addressable space by a factor of two. In

ordinary usage, Deduplication will improve space utilization by a further 15% to 20%. In VDI and similar environments, deduplication can reduce physical storage requirements by a factor of 5x to 10X.

The following table shows the relative cost of usable space if we assume that deduplication and compression can at least double addressable space. In such an environment, ESS systems with M550 SSDs become six times less expensive than 843T's used in a generic manner.



While enhanced ESS cuts manufacturing costs per terabyte even further, it also improves media life by reducing the amount of data written to the media either through compression or the virtualization of deduplication. Accordingly, a 2x increase in logical space utilization decreases total wear by a factor of two, while increasing the number of supportable daily overwrites by a factor of two.

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